## Statement of fund revenue and expenses

years ended March 31, 2017 to March 31, 2021.

<table>
<thead>
<tr>
<th></th>
<th>2021</th>
<th>2020</th>
<th>2019</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Net donations, grants and special events</td>
<td>8,309,768</td>
<td>7,936,477</td>
<td>8,553,264</td>
<td>8,753,488</td>
<td>8,762,464</td>
</tr>
<tr>
<td>One-Time Government and Local Love program funding</td>
<td>4,207,565</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Investment income</td>
<td>150,615</td>
<td>123,827</td>
<td>122,957</td>
<td>165,717</td>
<td>119,950</td>
</tr>
<tr>
<td>Unrealized gain on investments</td>
<td>265,362</td>
<td>(102,584)</td>
<td>6,060</td>
<td>4,590</td>
<td>98,373</td>
</tr>
<tr>
<td>Other income</td>
<td>284,737</td>
<td>8,290</td>
<td>24,116</td>
<td>147,866</td>
<td>27,640</td>
</tr>
<tr>
<td><strong>Community investments</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Community Fund</td>
<td>5,169,893</td>
<td>4,607,940</td>
<td>5,375,758</td>
<td>5,973,730</td>
<td>5,666,500</td>
</tr>
<tr>
<td>One-Time Government and Local Love program funding</td>
<td>3,912,618</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Donor Directed Funds</td>
<td>514,020</td>
<td>599,849</td>
<td>504,619</td>
<td>598,284</td>
<td>706,358</td>
</tr>
<tr>
<td>Strategic Investments</td>
<td>286,020</td>
<td>367,668</td>
<td>338,610</td>
<td>406,416</td>
<td>389,285</td>
</tr>
<tr>
<td>United for Refugees</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>190,256</td>
</tr>
<tr>
<td>United Way Community Services</td>
<td>516,541</td>
<td>553,097</td>
<td>643,138</td>
<td>602,530</td>
<td>633,975</td>
</tr>
<tr>
<td><strong>Total Investment</strong></td>
<td>10,399,092</td>
<td>6,128,554</td>
<td>6,912,125</td>
<td>7,580,960</td>
<td>7,586,374</td>
</tr>
<tr>
<td><strong>Excess of revenue over community investments</strong></td>
<td>2,818,955</td>
<td>1,837,456</td>
<td>1,794,272</td>
<td>1,490,701</td>
<td>1,422,053</td>
</tr>
<tr>
<td>Less: fundraising and administrative expenses</td>
<td>1,649,385</td>
<td>1,661,839</td>
<td>1,651,335</td>
<td>1,606,921</td>
<td>1,751,458</td>
</tr>
<tr>
<td><strong>Excess of revenue over expenses</strong></td>
<td>1,169,570</td>
<td>175,617</td>
<td>142,937</td>
<td>(116,220)</td>
<td>(329,405)</td>
</tr>
<tr>
<td>Transfer from (to) Future Projects Fund</td>
<td>134,448</td>
<td>-</td>
<td>-</td>
<td>(134,448)</td>
<td>33,008</td>
</tr>
<tr>
<td>Transfer from (to) St. Thomas Reserve Fund</td>
<td>3,828</td>
<td>1,000</td>
<td>1,000</td>
<td>100,000</td>
<td>-</td>
</tr>
<tr>
<td>Transfer to Strategic, Contingency &amp; Stability Fund</td>
<td>(813,542)</td>
<td>(87,808)</td>
<td>(71,468)</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Transfer to Property/Equipment Fund</td>
<td>(15,509)</td>
<td>(28,502)</td>
<td>(34,964)</td>
<td>(12,827)</td>
<td>(47,073)</td>
</tr>
<tr>
<td><strong>Excess (Deficit) of revenue over (under) expenses after transfer</strong></td>
<td>478,795</td>
<td>60,307</td>
<td>37,505</td>
<td>(163,495)</td>
<td>(343,470)</td>
</tr>
</tbody>
</table>

This is a summary of the details in the March 31, 2021 Financial Statements Audited by Deloitte LLP.
A leader in organizational effectiveness

United Way Elgin Middlesex is proud to be the first social service organization in our community granted accreditation through the Imagine Canada Standards Program.

Designed to strengthen public confidence in the charitable and nonprofit sector, the Standards Program offers an independently assessed stamp of approval for organizations that demonstrate excellence and transparency in four key areas:

- Board governance
- Financial accountability and transparency
- Staff management
- Volunteer involvement

Our donors are the foundation of United Way. Your generosity supports a vital network of programs and services that enable United Way to address the root causes of social issues and create lasting change in our community. Our commitment to you is that we will continue to ensure that your donation has maximum impact in people’s lives right here in Elgin and Middlesex Counties.

Thank you for showing your #LocalLove for our community

**Campaign Cabinet**
Trevor Squires, Chair
Cristy Back, Past Chair
Carolyn Broughton
Chad Callander
Tanya Collison
Chris Costello
Ali El-Ayoubi
Anthony Gene
Jennifer Ho
Andrew Hrymak
Megan Komenda
Peter Koyounian
Anita Miersma
Jennifer Miller
Stephane Ouellet
Dan Reith
Michael Shannon
Josh Stewart
Gregg Sweeney
Brian Teall
Nick Teall
Megan Telfer
Jessica Thomas
Carol Young-Ritchie

**Board of Directors**
John Downing, Chair
Eric Mallory, Vice Chair
Lynn Logan, Past Chair
Colin Yausie, Secretary/Treasurer
Bill Bouwmeester
Maly Bun-Lebert
Kate Burns Gallagher
Lauren Donohue
Victor Harris
Jeff Hodgins
Brian Tansy
Jack Vanderkooy
Kyla Woodcock

**Labour United**
Sue Fairweather, Chair
Brian Tansy, Past Chair
Joe Graves
Phil Hames
Jody Jones
Jim Kennedy
Rebecca Officer
Nancy Richter
Rick Robson
Lori Smyth
Ange Thomson
Tim Torga
Sharon Yonge Kipp

**Agency Partnership and Investment Committee**
Michelle Foote, Chair
Anoushka Van den Bosh, Vice Chair
Asiya Barakzai
Bernadette Holman
Clint Wilson
Elizabeth Vanhooren
Karen Dalton
Kate Burns Gallagher
Maly Bun-Lebert
Michael Herbert
Reid MacKay

**Finance Committee**
Colin Yausie, Chair
Bill Bouwmeester
John Downing
Eric Mallory
Robert Roes
Kelly Scrivens

**Resource and Relevance Committee**
Victor Harris, Chair
Lauren Donohue
John Downing
Jeff Hodgins
Jamie Kruspel

**www.unitedwayem.ca | uw@unitedwayem.ca | 519-438-1721**