Statement of fund revenue and expenses
years ended March 31, 2017 to March 31, 2021.

<table>
<thead>
<tr>
<th>Revenue</th>
<th>2021</th>
<th>2020</th>
<th>2019</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Total $</td>
<td>Total $</td>
<td>Total $</td>
<td>Total $</td>
<td>Total $</td>
</tr>
<tr>
<td>Net donations, grants and special events</td>
<td>8,309,768</td>
<td>7,936,477</td>
<td>8,553,264</td>
<td>8,753,488</td>
<td>8,762,464</td>
</tr>
<tr>
<td>One-Time Government and Local Love program funding</td>
<td>4,207,565</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Investment income</td>
<td>150,615</td>
<td>123,827</td>
<td>122,957</td>
<td>165,717</td>
<td>119,950</td>
</tr>
<tr>
<td>Unrealized gain on investments</td>
<td>265,362</td>
<td>(102,584)</td>
<td>6,060</td>
<td>4,590</td>
<td>98,373</td>
</tr>
<tr>
<td>Other income</td>
<td>284,737</td>
<td>8,290</td>
<td>24,116</td>
<td>147,866</td>
<td>27,640</td>
</tr>
<tr>
<td>Community investments</td>
<td>5,169,893</td>
<td>4,607,940</td>
<td>5,375,758</td>
<td>5,973,730</td>
<td>5,666,500</td>
</tr>
<tr>
<td>One-Time Government and Local Love program funding</td>
<td>3,912,618</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Donor Directed Funds</td>
<td>514,020</td>
<td>599,849</td>
<td>504,619</td>
<td>598,284</td>
<td>706,358</td>
</tr>
<tr>
<td>Strategic Investments</td>
<td>286,020</td>
<td>367,668</td>
<td>338,610</td>
<td>406,416</td>
<td>389,285</td>
</tr>
<tr>
<td>United for Refugees</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>190,256</td>
</tr>
<tr>
<td>United Way Community Services</td>
<td>516,541</td>
<td>553,097</td>
<td>643,138</td>
<td>602,530</td>
<td>633,975</td>
</tr>
<tr>
<td>Gross revenue</td>
<td>13,218,047</td>
<td>7,966,010</td>
<td>8,706,397</td>
<td>9,071,661</td>
<td>9,008,427</td>
</tr>
<tr>
<td>Total Investment</td>
<td>10,399,092</td>
<td>6,128,554</td>
<td>6,912,125</td>
<td>7,580,960</td>
<td>7,586,374</td>
</tr>
<tr>
<td>Excess of revenue over community investments</td>
<td>2,818,955</td>
<td>1,837,456</td>
<td>1,794,272</td>
<td>1,490,701</td>
<td>1,422,053</td>
</tr>
<tr>
<td>Less: fundraising and administrative expenses</td>
<td>1,649,385</td>
<td>1,661,839</td>
<td>1,651,335</td>
<td>1,606,921</td>
<td>1,751,458</td>
</tr>
<tr>
<td>Excess of revenue over expenses</td>
<td>1,169,570</td>
<td>175,617</td>
<td>142,937</td>
<td>(116,220)</td>
<td>(329,405)</td>
</tr>
<tr>
<td>Transfer from (to) Future Projects Fund</td>
<td>134,448</td>
<td>-</td>
<td>-</td>
<td>(134,448)</td>
<td>33,008</td>
</tr>
<tr>
<td>Transfer from (to) St. Thomas Reserve Fund</td>
<td>3,828</td>
<td>1,000</td>
<td>1,000</td>
<td>100,000</td>
<td>-</td>
</tr>
<tr>
<td>Transfer to Strategic, Contingency &amp; Stability Fund</td>
<td>(813,542)</td>
<td>(87,808)</td>
<td>(71,468)</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Transfer to Property/Equipment Fund</td>
<td>(15,509)</td>
<td>(28,502)</td>
<td>(34,964)</td>
<td>(12,827)</td>
<td>(47,073)</td>
</tr>
<tr>
<td>Excess (Deficit) of revenue over (under) expenses after transfer</td>
<td>478,795</td>
<td>60,307</td>
<td>37,505</td>
<td>(163,495)</td>
<td>(343,470)</td>
</tr>
</tbody>
</table>

This is a summary of the details in the March 31, 2021 Financial Statements Audited by Deloitte LLP.
A leader in organizational effectiveness

United Way Elgin Middlesex is proud to be the first social service organization in our community granted accreditation through the Imagine Canada Standards Program.

Designed to strengthen public confidence in the charitable and nonprofit sector, the Standards Program offers an independently assessed stamp of approval for organizations that demonstrate excellence and transparency in four key areas:

- Board governance
- Financial accountability and transparency
- Staff management
- Volunteer involvement

Our donors are the foundation of United Way. Your generosity supports a vital network of programs and services that enable United Way to address the root causes of social issues and create lasting change in our community. Our commitment to you is that we will continue to ensure that your donation has maximum impact in people’s lives right here in Elgin and Middlesex Counties.

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Tanya Collison
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Nick Teall
Megan Telfer
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