

Financial Statements of

**UNITED WAY ELGIN  
MIDDLESEX**

And Independent Auditor's Report thereon

Year ended March 31, 2026



**KPMG LLP**  
140 Fullarton Street, Suite 1400  
London, ON N6A 5P2  
Canada  
Telephone 519 672 4880  
Fax 519 672 5684

## **INDEPENDENT AUDITOR'S REPORT**

To the Directors of United Way Elgin Middlesex

### ***Opinion***

We have audited the financial statements of United Way Elgin Middlesex (the Entity), which comprise:

- the statement of financial position as at March 31, 2026
- the statement of fund revenue and expenses for the year then ended
- the statement of changes in fund balances for the year then ended
- the statement of cash flows for the year then ended
- and notes and schedule to the financial statements, including a summary of significant accounting policies

(Hereinafter referred to as the "financial statements").

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Entity as at March 31, 2026 and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

### ***Basis for Opinion***

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the "***Auditor's Responsibilities for the Audit of the Financial Statements***" section of our auditor's report.

We are independent of the Entity in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### ***Responsibilities of Management and Those Charged with Governance for the Financial Statements***

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.



Page 2

In preparing the financial statements, management is responsible for assessing the Entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Entity's financial reporting process.

### ***Auditor's Responsibilities for the Audit of the Financial Statements***

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit.

We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.

The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity to cease to continue as a going concern.



Page 3

- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

A handwritten signature in black ink that reads 'KPMG LLP'. The signature is written in a cursive, slightly slanted style. Below the signature is a horizontal line that starts under the 'K' and extends to the right, ending under the 'P'.

Chartered Professional Accountants, Licensed Public Accountants

London, Canada

June 18, 2026

# UNITED WAY ELGIN MIDDLESEX

## Statement of Financial Position

March 31, 2026, with comparative information for 2025

	2026	2025
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 1,776,221	\$ 1,906,212
Cash and cash equivalents - restricted (note 3)	77,783	139,145
Short-term investments (note 7)	2,508,501	2,399,224
Pledges receivable (note 2)	2,112,652	2,253,397
Other assets	100,859	125,295
	<u>6,576,016</u>	<u>6,823,273</u>
Property and equipment (note 9)	1,316,957	402,495
	<u>\$ 7,892,973</u>	<u>\$ 7,225,768</u>

## Liabilities and Fund Balances

Current liabilities:		
Accounts payable and accruals (note 12)	\$ 3,379,368	\$ 4,338,810
Project funds (note 3)	77,783	139,145
Designations payable	59,589	65,556
Deferred revenue (note 4)	392,680	164,870
	<u>3,909,420</u>	<u>4,708,381</u>
Long-term debt (note 10)	1,100,000	-
	<u>5,009,420</u>	<u>4,708,381</u>
Fund balances:		
Operating	709,569	786,102
Internally restricted	2,173,984	1,731,285
	<u>2,883,553</u>	<u>2,517,387</u>
	<u>\$ 7,892,973</u>	<u>\$ 7,225,768</u>

See accompanying notes to financial statements.

On behalf of the Board:

DocuSigned by:

*Colin Haisie*

04AZ3099DD834AU...

Director

Signed by:

*Rob Roes*

AEA863798D9C446...

Director

June 22, 2026

June 23, 2026

# UNITED WAY ELGIN MIDDLESEX

## Statement of Fund Revenue and Expenses

Year ended March 31, 2026, with comparative information for 2025

	Operating Fund	Internally restricted Property/ Equipment Fund	2026 Total	2025 Total
<b>Revenue:</b>				
Net donations, grants and special events (note 5)	\$ 5,830,949	\$ -	\$ 5,830,949	\$ 6,422,267
Capital Campaign Donations	32,100	-	32,100	-
One-time funding (note 5)	141,979	-	141,979	54,549
Investment income	287,598	-	287,598	259,614
Unrealized gain on investments	141,918	-	141,918	95,565
Other income	71,894	-	71,894	67,001
Rental income	13,933	-	13,933	-
	<u>6,520,371</u>	<u>-</u>	<u>6,520,371</u>	<u>6,898,996</u>
<b>Community investments:</b>				
Community fund (note 8)	3,275,000	-	3,275,000	4,200,000
One-time funding (note 8)	138,581	-	138,581	-
Donor directed funds	267,976	-	267,976	287,768
Strategic investments (note 14)	285,043	-	285,043	260,990
United Way community services (note 15)	731,064	16,782	747,846	752,890
	<u>4,697,664</u>	<u>16,782</u>	<u>4,714,446</u>	<u>5,501,648</u>
Excess (deficiency) of revenue over community investments	1,822,707	(16,782)	1,805,925	1,397,348
<b>Other expense:</b>				
Fundraising and administrative (note 16)	(1,558,593)	(31,166)	(1,589,759)	(1,715,920)
Excess (deficiency) of revenue over expenses	\$ 264,114	\$ (47,948)	\$ 216,166	\$ (318,572)

See accompanying notes to financial statements.

# UNITED WAY ELGIN MIDDLESEX

## Statement of Changes in Fund Balances

Year ended March 31, 2026, with comparative information for 2025

	Operating fund	Internally Restricted		Total	2026
		Strategic, Contingency & Stability fund	Property/ Equipment fund		
Fund balances, beginning of year	\$ 786,102	\$ 1,328,790	\$ 402,495	\$ 1,731,285	\$ 2,517,387
Excess (deficiency) of revenue over expenses	264,114	-	(47,948)	(47,948)	216,166
Property and equipment additions	(962,409)	-	962,409	962,409	-
Capital contribution return	150,000	-	-	-	150,000
Transfer between funds	471,762	(471,762)	-	(471,762)	-
<b>Fund balances, end of year</b>	<b>\$ 709,569</b>	<b>\$ 857,028</b>	<b>\$ 1,316,956</b>	<b>\$ 2,173,984</b>	<b>\$ 2,883,553</b>

	Operating fund	Internally Restricted		Total	2025
		Strategic, Contingency & Stability fund	Property/ Equipment fund		
Fund balances, beginning of year	\$ 878,123	\$ 1,548,648	\$ 409,188	\$ 1,957,836	\$ 2,835,959
Excess (deficiency) of revenue over expenses	(280,652)	-	(37,920)	(37,920)	(318,572)
Property and equipment additions	(31,227)	-	31,227	31,227	-
Transfer between funds	219,858	(219,858)	-	(219,858)	-
<b>Fund balances, end of year</b>	<b>\$ 786,102</b>	<b>\$ 1,328,790</b>	<b>\$ 402,495</b>	<b>\$ 1,731,285</b>	<b>\$ 2,517,387</b>

See accompanying notes to financial statements.

# UNITED WAY ELGIN MIDDLESEX

## Statement of Cash Flows

Year ended March 31, 2026, with comparative information for 2025

	2026	2025
Operating activities:		
Excess (deficiency) of revenues over expenses	\$ 216,166	\$ (318,572)
Items not involving cash:		
Amortization of property and equipment	47,948	37,920
Unrealized loss on investments	(141,918)	(95,565)
Pledges receivable	140,745	293,731
Other assets	24,436	(436)
Accounts payable and accruals	(959,446)	(32,563)
Project funds	(61,362)	(98,086)
Designations payable	(5,967)	(46,060)
Deferred revenue	227,810	(72,508)
	(511,588)	(332,139)
Financing:		
Proceeds of long-term debt	1,100,000	-
Investing activities:		
Property and equipment additions	(962,409)	(31,228)
Return of capital - stability fund	150,000	-
Short-term Investments, net	32,644	(112,300)
	(779,765)	(143,528)
Decrease in cash and cash equivalents	(191,353)	(475,667)
Cash and cash equivalents, beginning of year	2,045,357	2,521,024
Cash and cash equivalents, end of year	\$ 1,854,004	\$ 2,045,357
Cash consists of:		
Cash and cash equivalents	\$ 1,776,221	\$ 1,906,212
Restricted Cash	77,783	139,145
	\$ 1,854,004	\$ 2,045,357

See accompanying notes to financial statements.

# UNITED WAY ELGIN MIDDLESEX

## Notes to Financial Statements

Year ended March 31, 2026

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United Way Elgin Middlesex (the "Company") is incorporated under the laws of Ontario as a corporation without share capital and is a registered charity under the Income Tax Act.

Our vision: A community where everyone matters.

Our mission: We mobilize the power of our community to create lasting change.

### 1. Significant accounting policies:

The financial statements of United Way have been prepared in accordance with Canadian accounting standards for not-for-profit organizations in Part III of the CPA Canada Handbook and reflect the following significant accounting policies:

(a) Fund accounting:

The financial statements separately disclose the activities of the following funds:

*Operating Fund*

The Operating Fund represents the excess of revenue over expenditures related to ongoing programs and activities. All agency allocations, strategic investments funded from the annual campaign and United Way agency itself are financed from this fund. In order to sustain operations, the United Way has a policy in place to maintain a three-month minimum of the following years' operating expenses in this fund.

*Property/Equipment Fund*

The Property/Equipment Fund represents grants received and funds allocated by United Way for the premises and equipment used in its operations. The balance in this fund represents the net investment in property and equipment.

*Strategic, Contingency & Stabilization Fund*

The Strategic, Contingency & Stabilization Fund represents funds set aside to cover contingencies, such as shortfalls, which may occur in future campaigns, as well as funding new programs to deal with emerging community issues. During the year, United Way transferred \$471,762 (2025 - \$219,858) out of the Strategic, Contingency & Stabilization Fund and into the Operating Fund, in accordance with United Way's Strategic, Contingency & Stabilization Fund policy.

(b) Cash and cash equivalents:

Cash and cash equivalents include cash and short-term investments with maturities of twelve months or less from the date of acquisition.

# UNITED WAY ELGIN MIDDLESEX

Notes to Financial Statements (continued)

Year ended March 31, 2026

## 1. Significant accounting policies (continued):

### (c) Financial instruments:

Financial assets and financial liabilities are initially recognized at fair value when United Way becomes a party to the contractual provisions of the financial instrument. Subsequently, all financial instruments are measured at amortized cost except for investments in listed shares, which are measured at fair value at the statement of financial position date. The fair value of listed shares is based on the latest closing price.

Interest earned on short-term investments and guaranteed investment certificates are included in investment income in the statement of fund revenue and expenses.

With respect to financial assets measured at cost or amortized cost, United Way recognizes in excess (deficiency) of revenue over expenses as an impairment loss, if any, when there are indicators of impairment and it determines that a significant adverse change has occurred during the period in the expected timing or amount of future cash flows. When the extent of impairment of a previously written-down asset decreases and the decrease can be related to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed to excess (deficiency) of revenue over expenses in the period the reversal occurs.

### (d) Property and equipment:

Purchased assets are recorded at cost and are capitalized in the Property/Equipment fund and are amortized on a straight-line basis at the following annual rates:

Asset	Rate
Building	2.5%
Furniture and equipment	10% - 33.3%

Amortization is not charged to operations but is recorded annually as a reduction of the fund balance in the Property/Equipment fund.

### (e) Use of estimates:

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Key components of the financial statements requiring management to make estimates include the allowance for uncollectible pledges and the useful lives of property and equipment. Actual results could differ from these estimates.

# UNITED WAY ELGIN MIDDLESEX

Notes to Financial Statements (continued)

Year ended March 31, 2026

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## 1. Significant accounting policies (continued):

(f) Revenue recognition:

*Contributions*

The restricted fund method is used to account for contributions. Restricted contributions for which a corresponding restricted fund is present are recognized as revenue of that fund in the year in which they are received. Restricted contributions for which no corresponding restricted fund is present are recognized in the Operating Fund in accordance with the deferral method. Under the deferral method, the contribution for which the related restrictions remain unfulfilled are accumulated as deferred contributions or as project funds. Unrestricted contributions are recognized as revenue in the Operating Fund when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

*Investment income*

Investment income includes dividends, interest, income distributions from pooled funds, realized gain/losses and the net change in unrealized gain/losses for the year and is recognized on an accrual basis.

*Contributed materials and services*

Because of the difficulty in determining their fair value, donated materials and contributed services are not recognized in the financial statements.

*Designated donations*

Designated donations for United Way that have not been disbursed at year end are recorded as designations payable on the statement of financial position. Upon disbursement, the payment is recorded as an expense and the donation is recorded as campaign revenue.

*Restricted donations*

Donations restricted for a specific purpose that have not been spent at the end of the year are recorded as deferred revenue on the Statement of Financial Position. They are recognized as revenue when distributed.

(g) Fundraising and other expenses:

Fundraising and other expenses are recorded as expenses when incurred.

# UNITED WAY ELGIN MIDDLESEX

Notes to Financial Statements (continued)

Year ended March 31, 2026

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## 1. Significant accounting policies (continued):

(h) Allocation to agencies:

Allocations to agencies are recognized as an expense in the year in which the allocations are approved by the Board of Directors, which coincides with the recognition of the revenue from which the allocations are made.

(i) Calculation of cost revenue ratios:

In accordance with United Way Canada's Transparency, Accountability and Financial Reporting policies, United Way calculates the cost revenue ratio's ("CRR") at 27.1% (2025 - 25.5%) as the percentage of fundraising and administrative expenses of \$1,588,411 (2025 - \$1,715,920) to total revenue, before pledge loss, of \$5,870,522 (2025 - \$6,723,050).

Upon adding back the one-time funding (SFIF) revenue, the CRR has been revised to 26.4% (2025 - 25.3%) as the percentage of fundraising costs of \$1,588,411 (2025 - \$1,715,920) to total revenue, before pledge loss of \$6,012,501 (2025 - \$6,777,599).

(j) Allocation of expenses:

General management and administrative expenses are allocated between fundraising expenses and community services based on effort at 65% and 35% respectively (2025 - 65% and 35%).

(k) Flow through of Receivables and Payables:

United Way receives flow-through funding from other United Ways in Canada to be allocated to various community funds. These are reported gross in Pledges receivables and Accounts payable and accruals on the Statement of Financial Position, but do not impact the Statement of Fund Revenue and Expenses.

# UNITED WAY ELGIN MIDDLESEX

Notes to Financial Statements (continued)

Year ended March 31, 2026

## 2. Pledges receivable:

	2026	2025
Prior year:		
Pledges receivable	\$ 79,817	\$ 10,761
Allowance for doubtful pledges	(6,385)	(10,761)
	73,432	-
Current year:		
Pledges receivable	2,255,928	2,587,310
Allowance for doubtful pledges	(216,708)	(333,913)
	\$ 2,112,652	\$ 2,253,397

## 3. Project funds:

Project Funds represent unspent resources restricted for projects that will be expended in a future period. These funds include project costs incurred and donations recognized of \$141,579 (2025 - \$54,549) for in-year one-time projects as indicated in Note 5 and Note 8. Changes in the project funds balance are as follows:

	2026	2025
Balance, beginning of year	\$ 139,145	\$ 237,231
Project costs incurred	(266,865)	(137,256)
Donations received	205,503	39,170
Balance, end of year	\$ 77,783	\$ 139,145

# UNITED WAY ELGIN MIDDLESEX

Notes to Financial Statements (continued)

Year ended March 31, 2026

#### 4. Deferred revenue:

Deferred revenue represents pledges restricted for charities (donor choice) that will be expended in a future period as well as pledges externally restricted for capital-related purposes. Changes in the deferred revenue balance are as follows:

	2026	2025
Balance, beginning of year	\$ 164,870	\$ 237,378
Recognized as revenue	(183,189)	(258,019)
Donations designated	408,710	183,189
Donations designated - capital	16,667	-
Pledge (loss)/recovery	(14,378)	2,322
<b>Balance, end of year</b>	<b>\$ 392,680</b>	<b>\$ 164,870</b>

#### 5. Net donations, grants and special events:

United Way participates in a few projects in addition to providing funding for its funded agencies. While funding for these agencies comes mainly from the annual campaign, other sources of funding are solicited for other projects in which it participates. Revenue is recognized in the year where related agency funding is paid or community projects costs have been incurred.

##### *Annual Campaign*

The revenue reported for the year ended March 31, 2026 reflects the campaign which was held in the fall of 2025. Campaign revenue includes commitments from individuals, workplaces and corporations. For a number of reasons, not all pledged donations are ultimately received and a pledge loss results. Campaign revenue raised provide the funding for the allocations that will be paid to funded agencies during the year ended March 31, 2027.

##### *Special Events*

Several special events, such as the Ultimate Burger Battle, Plane Pull, Harvest Lunch and Day of Caring, are held with the intent to raise the profile and to support the objectives of the United Way without the intent to raise funds. Total revenue from these events was \$98,575 (2025 - \$118,358) offset by expense of \$87,045 (2025 - \$77,054).

##### *Planned Giving*

United Way also operates a Planned Giving program to encourage bequests to the United Way.

# UNITED WAY ELGIN MIDDLESEX

Notes to Financial Statements (continued)

Year ended March 31, 2026

## 5. Net donations, grants and special events (continued):

### *Other Funded Projects*

United Way acts as administrator for other programs which are generally funded by various levels of government or community funding organizations. These programs generally have a life span of between six months and three years and focus on specific or emerging issue(s) in the community. United Way provides the infrastructure for these programs and can provide management and expertise when required.

### *One-time Funding*

In Fiscal 2026, six United Ways across Canada participated in a School Fund Infrastructure Fund ("SFIF") partnership, funded by Agriculture Agri-Food Canada's School. The fund was provided to support Student Nutrition programs. United Way Elgin Middlesex received \$148,289 in total (\$6,310 in Fiscal 2025 and \$141,979 in Fiscal 2026) to administer and distribute to local schools. Total one-time funding expense (Note 8) for the partnership is \$138,581 (2024 - nil).

### *Campaign Revenue*

	2026 Donations and grants	2025 Donations and grants
Annual campaign:		
Donations	\$ 5,570,760	\$ 6,327,617
Special events revenue	98,575	118,358
Actual achievement	5,669,335	6,445,975
Subsequent donations	92,112	183,586
Less: Pledge loss	(39,573)	(300,783)
	5,721,874	6,328,778
Other campaign:		
Planned Giving	34,188	4,471
Funded projects:		
Other	74,887	89,018
	\$ 5,830,949	\$ 6,422,267

# UNITED WAY ELGIN MIDDLESEX

Notes to Financial Statements (continued)

Year ended March 31, 2026

## 5. Net donations, grants and special events (continued):

	2026 Donations and grants	2025 Donations and grants
Donations received through donations and grants	\$ 5,292,330	\$ 5,727,183
Donations from Centrally Coordinated Campaigns:		
United Way Calgary	2,005	13,721
United Way Guelph	4,330	2,176
United Way of Greater Montreal	20,287	14,212
United Way of Winnipeg	305,841	462,089
United Way Ottawa	72,247	71,324
United Way Toronto	133,909	131,562
	<b>\$ 5,830,949</b>	<b>\$ 6,422,267</b>

### *Donations received from Centrally Coordinated Campaigns*

Funds from other United Way's Centrally Coordinated Campaigns ("CCC") are donations from local workplaces where the head office is located elsewhere, usually in a major city. The United Way in that major area processes the donations and flows them to the local United Way. The above table separates donations processed locally and those processed under the "CCC" agreements.

## 6. London Community Foundation:

### *Forever Fund*

The 1997 United Way contributed its endowment fund to the London Community Foundation by way of a "specified gift" as defined by Canada Revenue Agency. The contribution created the "Forever Fund" which received a matching contribution from the Lawson Foundation Challenge Grant program. As a result of this transaction, United Way conveyed legal title over the Fund to the London Community Foundation but has access to the Fund by way of loans to an extent of 25% of the Fund's capital value. In addition, United Way is entitled to the net investment income earned by the Fund, which is used towards community programs.

Investment income includes both unrealized and realized income in the fiscal year totaling \$160,917 (2025 - \$104,954) for the period ending March 31, 2026. The fair value of the Fund at March 31, 2026, approximates \$1,405,097 (2025 - \$1,318,551).

# UNITED WAY ELGIN MIDDLESEX

Notes to Financial Statements (continued)

Year ended March 31, 2026

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## 6. London Community Foundation (continued):

### *Stability Fund*

In 2006, the Board approved the creation of “United Way of London & Middlesex Stability Fund”, to be managed by the London Community Foundation. The initial contribution of \$50,000 to the Fund was by way of a “specified gift” as defined by Canada Revenue Agency. An additional contribution of \$100,000 was added to the Fund in 2007. As a result of this transaction, United Way conveyed legal title over the Fund to the London Community Foundation but has access to the full value of the Fund in the event of a “hardship” as defined in the agreement. The fund was dissolved in May 2025, in order to meet the operational needs of the entity. United Way received the \$202,709 which was the fair value of the fund at dissolution of which \$150,000 is recorded as capital return and \$52,709 as investment income.

## 7. Short-term investments:

Short-term investments consist of the Highstreet Investment balanced pooled fund. The Highstreet Investment Balanced Pooled Funds has a market value of \$2,508,501 (2025 - \$2,399,224) and a book value of \$1,860,164 (2025 - \$1,887,518).

## 8. Community investments:

United Way Elgin Middlesex has several distinct streams through which it supports needed human care services and addresses the community’s most urgent social issues. Funding decisions are guided by:

- United Way’s Mission, Values and Principles;
- United Way’s Ends Policy;
- Community Impact Agenda;
- Ongoing relevant research about community needs, problems and issues;
- Commitment to serve the citizens of both the City of London and the County of Elgin and Middlesex;
- Availability of resources.

# UNITED WAY ELGIN MIDDLESEX

Notes to Financial Statements (continued)

Year ended March 31, 2026

## 8. Community investments (continued):

### *Community Fund*

This fund is built up with donations from thousands of donors during the annual campaign. The process for determining funding allocations is through the Planning and Allocations volunteer structure in accordance with the following board established priorities, criteria and financial parameters:

- Provides funding to services that meet ongoing needs through funded agencies;
- Provides funding for ongoing operating expenses and recognizes that there are administrative costs to providing quality, well-managed services;
- Must meet United Way funding criteria;
- Is a contractual relationship through the terms of the United Way/Funded Agency Agreement.

During the current year, the Community fund allocations were as follows in the table: During fiscal year 2026, \$237,500 in unspent Community Fund Grant allocation funding was returned to the United Way and subsequently distributed to three organizations to provide transition funding.

	2026
<b>Essential Needs:</b>	
Crouch Neighbourhood Resource Centre - Neighbourhood Essential Services	60,000
Glen Cairn Community Resource Centre - Neighbourhood Essential Services	60,000
London Food Coalition - LFC Momentum!	60,000
LUSO Community Services - Neighbourhood Essential Services	80,000
Meals on Wheels London - Meal Subsidies for Low-Income Londoners	70,000
Northwest London Resource Centre - Neighbourhood Essential Services	80,000
South London Neighbourhood Resource Centre - Neighbourhood Essential Services	100,000
Southwest Ontario Aboriginal Health Access Centre (SOAHAC) - Minomode-Zewin Nundge-Gehwin (Healthy way of eating)	150,000
West Elgin Community Health Centre - Gift a Ride Program	16,000
<b>Gender-Based Violence:</b>	
Changing Ways (London) Inc. - Being the Change	95,000
London Abused Women's Centre - Survivors to Thrivers Life Stabilization Program	78,900
St. Thomas-Elgin Second Stage Housing - Children's Program	60,000
Women's Rural Resource Centre of Strathroy and Area - Children's Program	82,600

# UNITED WAY ELGIN MIDDLESEX

Notes to Financial Statements (continued)

Year ended March 31, 2026

## 8. Community investments (continued):

### Housing Stability:

CMHA Thames Valley Addiction and Mental Health Services - Housing Stability Program	100,000
The INN - St. Thomas-Elgin - Emergency Shelter Support	98,000
John Howard Society of London and District - Breaking the Cycle of Post-Incarceration Homelessness	100,000
London Cares Homeless Response Services - Housing Stability Program	140,000
Street Level Women at Risk -Housing Stability Program	117,500
Unity Project for Relief of Homelessness - Housing Stability Program	140,000
YWCA St. Thomas-Elgin - Supportive Housing Program	100,000

### Inclusion and Belonging:

Across Languages Translation and Interpretation Service -Community Interpreter Access Program	50,000
Big Brothers Big Sisters of St. Thomas Elgin - Community Based Mentoring	40,000
Community Living London - Volunteer Services	93,000
Learning Disabilities Association of London Region - Right path. Right tools. Bright future.	111,000
London InterCommunity Health Centre (LIHC) - Women of the World	70,000
Muslim Resource Centre for Social Support & Integration Inc. - Culturally Integrative Coordination & Navigation Hub Program	70,000
Pathways Employment Help Centre - Advocacy Centre	180,000
St. Thomas-Elgin Youth and Employment Services - Ignite Youth Centre	30,000
Strathroy Pride - 2SLGBTQIA+ Youth Drop-In	13,500
WIL Counselling and Training for Employment - WILL Immploy Mentorship Program	100,000
WIL Counselling and Training for Employment - WILL Access Licensure Assistance Program	79,500

### Mental Health Supports:

Daya Counselling Centre - Subsidized Counselling	200,000
Family Service Thames Valley - Subsidized Counselling	200,000
John Howard Society of London and District - Counselling Program	200,000
WeBridge Community Services - The Umoja Project	50,000

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3,275,000

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# UNITED WAY ELGIN MIDDLESEX

Notes to Financial Statements (continued)

Year ended March 31, 2026

## 8. Community investments (continued):

	2025
<b>From Poverty to Possibility:</b>	
Atlohsa Family Healing Services Inc. - Community Needs and Transportation Fund	\$ 100,000
CMHA Thames Valley - AMHS - My Sisters' Place/London Coffee House	200,000
CMHA Thames Valley - AMHS - Street Level Women at Risk	135,000
Crouch Neighbourhood Resource Centre - Crouch Neighbourhood Basic Needs and Support Services	60,000
Glen Cairn Community Resource Centre - Neighbourhood Essential Services	60,000
John Howard Society of London and District - Breaking the Cycle of Post-Incarceration Homelessness (BCT Program)	175,000
London Cares Homeless Response Services - Housing Stability Program for Highly Marginalized People Experiencing Homelessness	130,000
London Food Coalition INC. - LFC Momentum	50,000
LUSO Community Services - Neighbourhood Support Services	80,000
Meals on Wheels London - Meal Subsidies for Londoners In-Need	50,000
Northwest London Neighbourhood Resource Centre - NWLRC Support Services	80,000
Pathways Employment Help Centre - The Advocacy Centre	180,000
South London Neighbourhood Resource Centre - SLNRC Support Services	100,000
Southwest Ontario Aboriginal Health Access Centre (SOAHAC) - Minomode-Zewin Nundge-Gehwin (Healthy Way of Eating)	150,000
The Family Central Apartments - The Family Central Food Security Program	25,000
The INN - Housing Harmony Initiative	80,000
Unity Project for Relief of Homelessness in London - Housing Stability Program	130,000
West Elgin Community Health Centre - Gift-a-Ride program	12,000
WILL Counselling and Training for Employment - WILL Immmploy Mentorship Program	50,000
Youth Opportunities Unlimited - YOU Strathroy	135,000
YWCA St Thomas - Elgin - Housing Stability and Homelessness Prevention Programs	80,000
	\$ 2,062,000

# UNITED WAY ELGIN MIDDLESEX

Notes to Financial Statements (continued)

Year ended March 31, 2026

## 8. Community investments (continued):

	2025
<b>All That Kids Can Be:</b>	
Big Brothers Big Sisters of London and Area - One Big, One Little - A mentoring program	\$ 100,000
Big Brothers Big Sisters of London and Area - Youth Advisory Council	29,000
Big Brothers Big Sisters of St. Thomas-Elgin - Community Based Mentoring/Youth Support	25,000
Boys and Girls Club of London - A Place Where All Children Belong	125,000
Boys and Girls Club of London - My Action Plan to Education & Enrichment Activities	142,000
Elgin-St. Thomas Youth Employment Counselling Centre - Ignite Youth Centre	25,000
Learning Disabilities Association of London Region - Services for children, youth and families	120,000
Stevenson Children's Camp Foundation - Overnight Camp Program	80,000
	<b>\$ 646,000</b>

# UNITED WAY ELGIN MIDDLESEX

Notes to Financial Statements (continued)

Year ended March 31, 2026

## 8. Community investments (continued):

	2025
<b>A Strong Community with Resilient and Healthy People:</b>	
Across Languages Translation and Interpretation Service - Community Interpreter Access Program (CIAP)	\$ 50,000
Changing Ways (London) Inc. - Being the Change	95,000
Changing Ways (London) Inc. - Caring Dads	95,000
Community Living London - Volunteer Services	70,000
Daya Counselling Centre - Subsidized Counselling Program	200,000
Family Service Thames Valley - Community Counselling Program	200,000
John Howard Society of London and District - Counselling Program	200,000
London Abused Women's Centre - Survivors to Thrivers Life Stabilization Program	22,000
London InterCommunity Health Centre - Women of the World (WOW)	50,000
Muslim Resource Centre for Social Support and Integration - Social Support System Navigators	50,000
N'Amerind (London) Friendship Centre, Inc. - Indigenous Families First Program	185,000
Rainbow Optimist (Gender Equality Coalition of Ontario) - Trans and Gender-Diverse Inclusive Safe Space and Community Hub	95,000
St. Thomas - Elgin Second Stage Housing - Children/Family Support Program	60,000
WeBridge Community Services - Let's Parent Together Program	25,000
Women's Rural Resource Centre of Strathroy & Area - Children's Program	95,000
	<u>1,492,000</u>
	<u>\$ 4,200,000</u>

### *Donor Directed Funds*

A donation to United Way is generally allocated to the Community Fund which provides funding for programs and services which are needed in our community. However, when making a donation to the United Way, a donor may direct or designate their donation, or a portion thereof, to any registered Canadian charity. In 2026, \$267,581 funds were donor directed (2025 - \$287,768).

### *One-Time Funding*

As indicated in Note 5, one-time funds were distributed to six united ways across Canada who participated in the School Fund Infrastructure Fund funded by Agriculture Agri-Food Canada's School for a total of \$138,581 (2025 - \$nil).

# UNITED WAY ELGIN MIDDLESEX

Notes to Financial Statements (continued)

Year ended March 31, 2026

## 8. Community investments (continued):

	2026
AM - Nutrition Program Kitchen Upgrade	\$ 53,250
Type Diabeat It - Kitchen Program	24,860
SLNRC - Westminster Centre Refurbished	60,471
<b>Total One Time Funding</b>	<b>\$ 138,581</b>

## 9. Property and equipment:

			2026	2025
	Cost	Accumulated amortization	Net book value	Net book value
Land	\$ 320,000	\$ -	\$ 320,000	\$ 70,000
Building	1,406,628	447,209	959,419	281,318
Furniture and equipment	626,491	588,953	37,538	51,177
	<b>\$ 2,353,119</b>	<b>\$ 1,036,162</b>	<b>\$ 1,316,957</b>	<b>\$ 402,495</b>

The land and building located at 409 King street in London were gifted to United Way in 1976. Property and equipment are amortized over their respective estimated lives. Amortization expense of \$47,948 (2025 - \$37,920) is allocated within the United Way community services expense and fundraising and administrative expense in the Statement of Fund Revenue and Expenses.

## 10. Long-term debt:

United Way entered into a loan agreement with London Community Foundation for a principal amount of \$1,100,000 on August 29, 2025 to provide financing for the purchase of the Strathroy building. The term of this loan shall be 5 years from September 2, 2025 which bears a fixed interest rate of 2.75%. United Way shall pay monthly interest only payments and repay the principal amount at the end of the five year term which is September 2, 2030. The loan is secured by the building that was purchased with the financing as well as the United Way London building.

Principal repayments are due as follows:

2031	\$ 1,100,000
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# UNITED WAY ELGIN MIDDLESEX

Notes to Financial Statements (continued)

Year ended March 31, 2026

## 11. Related party transactions:

Throughout the year, United Way distributes campaign revenue for other United Way organizations throughout Canada. Total distributions in fiscal 2026 were \$210,096 (2025 - \$206,679).

The United Way is also charged an administration fee by United Way - Canada-Centraide Canada. Total fees charged in 2026 were \$72,652 (2025 - \$67,742).

## 12. Accounts payable and accruals:

The Board of Directors has approved the allocation of \$3,275,000 (2025 - \$4,200,000) to funded agencies in fiscal 2027. The allocation is reported in accounts payable. The agreement provides for changes to the allocated amounts under certain circumstances.

## 13. Line of credit:

The United Way has an authorized line of credit of \$200,000 bearing interest at bank prime plus 1% per year and an authorized line of credit of \$500,000 bearing interest at bank prime plus 1% that is only available from July 1st to December 31st inclusive in each year. The amount outstanding at March 31, 2026 is \$nil (2025 - \$nil). The line of credit is secured by a general security agreement against the assets of the United Way.

## 14. Strategic investments:

Strategic Investments include Special Event Costs, United Way Fees and allocations to Other Funded Projects. Other Funded Projects include programs operated by United Way or through an agency to deal with emerging community issues.

	2026	2025
Strategic investments	\$ 285,043	\$ 260,990

# UNITED WAY ELGIN MIDDLESEX

Notes to Financial Statements (continued)

Year ended March 31, 2026

## 15. United Way community services:

United Way not only provides services through its funded agencies, but also provides support to the community through various activities. This includes research, advocacy and convening community partners to address social issues.

	2026	2025
Salaries and benefits	\$ 228,702	\$ 226,872
Professional and consulting fees and external services	-	1,393
Office supplies and administrative costs	3,532	2,710
Education, training and recognition	691	2,031
Travel	2,020	1,273
	<u>234,945</u>	<u>234,279</u>
Program management and administrative expenses (Schedule 1)	512,901	518,611
	<u>\$ 747,846</u>	<u>\$ 752,890</u>

## 16. Fundraising and administrative:

	2026	2025
Direct expenses:		
Salaries and benefits	\$ 520,771	\$ 567,821
Professional and consulting fees and external services	-	85,751
Office supplies and administrative costs	94,253	75,704
Advertising and promotion	17,599	19,705
Education, training and recognition	1,728	2,498
Travel	2,878	1,307
	<u>637,229</u>	<u>752,786</u>
Program management and administrative expenses (Schedule 1)	952,530	963,134
	<u>\$ 1,589,759</u>	<u>\$ 1,715,920</u>

Included in fundraising and administrative expenses are \$6,195 (2025 - \$18,459) in costs related to administrating the Government of Canada Workplace Charitable Campaign ("GCWCC") campaign in fiscal 2026.

# UNITED WAY ELGIN MIDDLESEX

Notes to Financial Statements (continued)

Year ended March 31, 2026

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## 17. Financial instruments:

(a) *Fair value:*

The fair value of cash and cash equivalents, pledges receivable, other assets, accounts payable, accruals, project funds and designations payable approximates carrying value due to their short-term maturity. Investments are carried at fair value and are based on quoted market prices.

(b) *Credit risk:*

The United Way collects pledges from donors in the normal course of its operations and maintains provisions for pledge losses. Due to the nature of pledges, the United Way is not able to reduce its credit risk.

(c) *Interest rate risk:*

The United Way is exposed to interest rate risk, which is the risk that the fair values or future cash flows associated with its investments will fluctuate due to changes in market interest rates. Management addresses this risk through use of an investment manager to monitor and manage investments.

These risks have not changed significantly from the prior year.

## 18. Comparative information:

Certain comparative information has been reclassified from those previously presented to conform to the presentation of the 2026 financial statements.

# UNITED WAY ELGIN MIDDLESEX

## Schedule 1 - Program Management and Administrative Expenses

Year ended March 31, 2026, with comparative information for 2025

The following schedule provides detailed information of total indirect expenses incurred by the organization allocated between United Way community services (note 15) and fundraising and administrative expenses (note 16) for the fiscal period.

	2026	2025
Salaries and benefits	\$ 964,186	\$ 977,142
Office supplies and administrative costs	204,258	180,583
Professional and consulting fees and external services	127,008	154,959
Occupancy costs	71,424	57,580
Advertising and promotion	38,336	53,921
Amortization expense	47,948	37,920
Education, training and recognition	10,390	17,141
Travel	1,881	2,499
	<b>\$ 1,465,431</b>	<b>\$ 1,481,745</b>
Allocated to:		
United Way community services (note 15)	\$ 512,901	\$ 518,611
Fundraising and administrative (note 16)	952,530	963,134
	<b>\$ 1,465,431</b>	<b>\$ 1,481,745</b>